THE PILLARS MOSQUE

Semi-Annual Financial Review

January – June 2026

Agenda

Executive Summary — the Cash Story

DONATIONS & INCOME (EX-ZAKAT)	OPERATIONS EXPENSE	CAPITAL INVESTED	NET CASH CHANGE
$1,490,247	**$504,248**	**$1,800,545**	**−$814,545**
All giving & programme income received	Cash basis · ~$84K/month	Construction & fixed assets	Funded by loans, since refinanced

Donations & income received (excluding Zakat & Zakat al-Fitr)	$1,490,247
Less: operations expense (cash paid, incl. $60K rent under the previous financing arrangement)	($504,248)
Less: capital invested in the building	($1,800,545)
Net cash change, January–June	**($814,545)**
Cash on hand — Operations + Construction accounts	**$413,952**

In July 2026 the mosque completed an **Islamic refinancing through Stearns Salaam Bank** — referred to throughout this deck as the **Mortgage**. It replaced the previous financing arrangement and every short-term community loan with a single facility.

Capital Programme

What the building money actually bought, January–June.

CATEGORY	AMOUNT	SHARE
Building improvements & construction	$1,551,378	86%
IT, network, audio-visual & security tech	$144,305	8%
Furniture & fixtures	$50,487	3%
Machinery & equipment (incl. grounds)	$39,375	2%
Mortgage financing costs (deferred)	$15,000	1%
Total capital	**$1,800,545**	**100%**

Bloom Cafe fit-out identified within the above: ~$32,458 — cafe bar & coffee-area construction $14,985 plus restaurant furniture & equipment $17,473. **Library:** nothing was capitalized — its H1 costs ($8,944) are all operating.

In progress — Pillars Academy renovation, about $160,000. This is funded from the Mortgage.

Potential 2027 Outlook — the Mortgage & 2026 Budget

What a full year looks like with the Mortgage in place all twelve months, using 2026 as the revenue base: a Ramadan half like the one just finished, and a normal half at the deliberately conservative average of the two quiet months, January and June: **$89,437/month** ex-Zakat.

	RAMADAN HALF	NORMAL HALF	FULL YEAR
Donations & income (ex-Zakat)	$1,490,247	$536,621	$2,026,868
Operating expenses	($758,248)	($758,248)	($1,516,496)
of which Mortgage ($54,000/month)	($324,000)	($324,000)	($648,000)
Operating surplus / (deficit)	**$731,999**	**($221,627)**	**$510,372**

In a normal month about $89K comes in and about $126K goes out — a shortfall of roughly $37K. Ramadan and campaign months make up the difference and carry the year, which still clears about **$510K before capital projects**. Growing recurring giving, membership and programme income is what closes the normal-month gap.

Where any surplus goes. The intention is to apply surplus against the **principal** of the Mortgage, reducing the balloon payment due at the end of the seven-year term. On the bank's schedule that balloon is **$6,011,874** in July 2033. Principal paid early also stops carrying the 8.25% profit rate, so **$100,000 paid down in the first year takes about $160,000 off the balloon**.

Capital expenditure and Zakat flows excluded. 2026 as actually experienced (the previous financing payment in H1) is on Slide 7.

Programme Performance

Each programme's income against its direct costs — now including programme payroll from Gusto.

PROGRAMME	EARNED	SPENT	NET
Academy (Dream Class)	$54,105	$22,565	+$31,540
Friday Lunch	$41,303	$16,638	+$24,665
Hall Rental (incl. coordinator)	$5,988	$522	+$5,466
Bloom Cafe	$4,195	$11,859	($7,664)
Event Hosting	—	$4,725	($4,725)
Library	—	$8,944	($8,944)
All other programmes	$9,193	$7,210	+$1,983
All programmes	**$114,784**	**$72,463**	**+$42,321**

Average Ongoing Monthly Burn Rate — with the Mortgage

Cash basis, excluding capital and Zakat flows. The previous financing payment was replaced by the Mortgage, which began 21 August.

Potential H2 burn: $126,844 / month

COMPONENT	$/MONTH	%
Payroll & payroll taxes	$29,522	23%
Facility, utilities & security	$18,521	15%
Programme direct costs	$13,503	11%
Professional & consulting	$6,219	5%
Admin, insurance & other	$4,610	3%
Operations subtotal	**$72,375**	**57%**
Mortgage — from 21 Aug 2026	$54,469	43%
Potential total — H2 per month	**$126,844**	**100%**

Rent under the previous financing arrangement was $10,000/month, paid January–June ($60,000), and is replaced by the Mortgage. H1 actual burn was $84,041/month.

Not all of the Mortgage payment is cost. Of the $53,769 contractual payment, about **$46,861 is profit** (true expense) and **$6,908 is base rent** — principal, which buys ownership rather than disappearing. Economic burn is therefore nearer **$120,000/month** than $126,844. The principal is already inside the figure above and is not an additional cost.

Where the money comes from

SOURCE (EX-ZAKAT/FITR)	SHARE OF INCOME
Construction campaigns (includes $15,383/mo recurring)	51%
Operations & general giving (includes $3,532/mo recurring)	25%
Cash, cheques & direct deposits	8%
Membership dues ($17,215/mo — all recurring)	6%
Academy (Dream Class)	4%
Friday Lunch sales	3%
Corporate & sponsorships (includes $1,618/mo recurring)	2%
Kiosk + youth & other	1%
Total	**100%**

$38,303/month is guaranteed recurring giving — about 25% of projected 2026 income.

2026 AT A GLANCE (EX-ZAKAT, EX-CAPITAL)	REVENUE	OPERATIONS	NET
H1 collected (actual)	$1,490,247	($504,248)	+$985,999
H2 projected — July $56,900, August $52,100 actual, then $52,000/month to December	$317,000	($761,064)	($444,064)
Full year 2026	**$1,807,247**	**($1,265,312)**	**+$541,935**

SLIDE 8

Cash and Obligations — After the Mortgage

Bank balances as of 20 July; July settlement events per the Treasurer (being recorded in QuickBooks).

Cash & reserves

Operations (x-0171)	$377,952
Construction (x-5346)	$36,000
Available for operations	**$413,952**
Mortgage reserve — held at Stearns Salaam Bank	$300,000
Operations reserve (x-6429)	$100,000
Total reserves	**$400,000**
Zakat account (restricted)	$44,529
Bloom Cafe account	$5,413
Scout accounts (Wells Fargo)	$26,965

Obligations

Mortgage — Stearns Salaam Bank (~$54K/month)	**$6,770,000**
Pre-settlement vendor bills	**$0**
Acoustic treatment — remaining 50%, due on completion	$29,294

The $6.77M Mortgage balance **includes about $160,000 earmarked for the Pillars Academy renovation**.